

Preferred Partner Program

At **VITEK** Industrial Video Products, we take our dealer/integrator relationships very seriously.

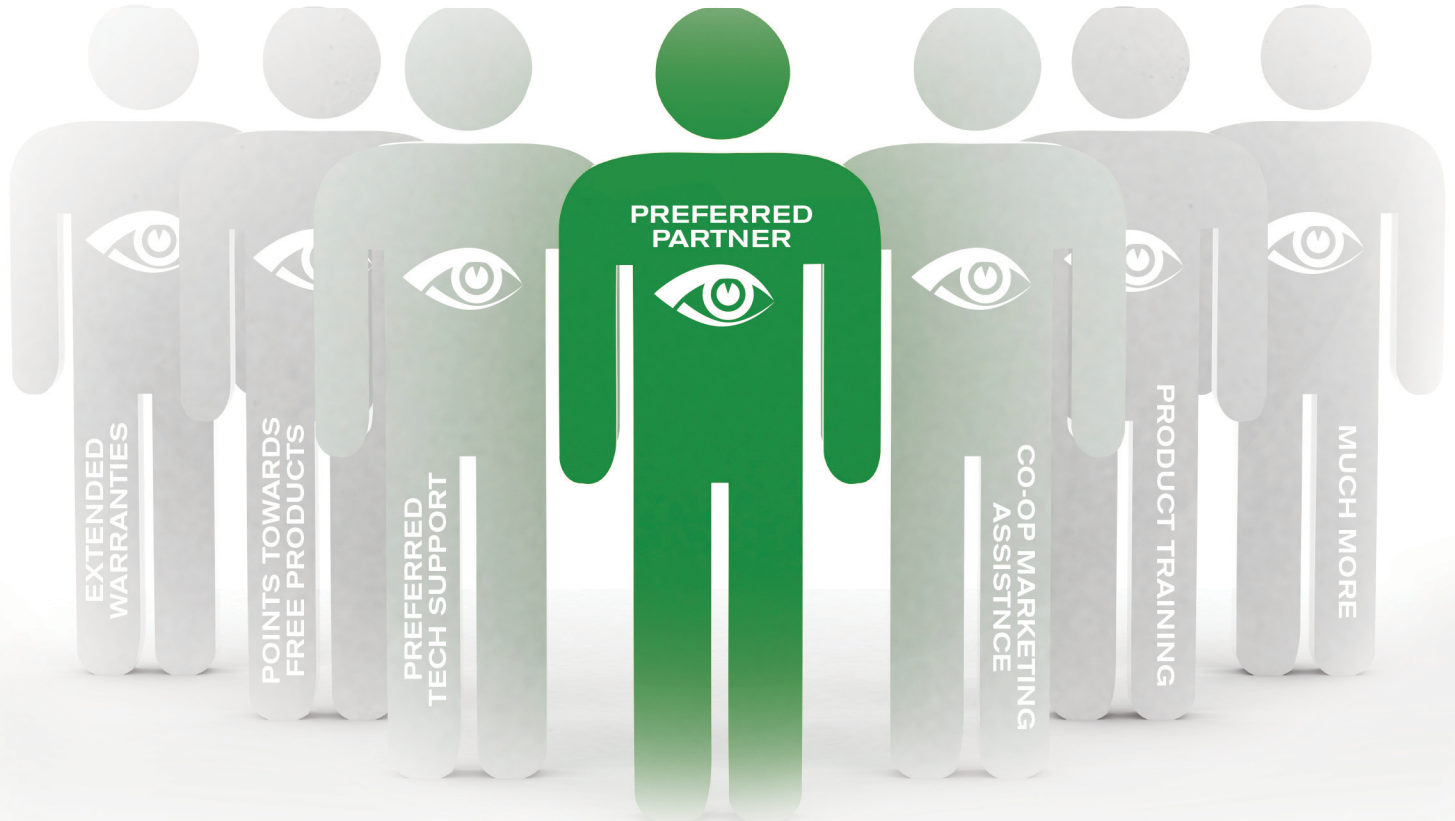
For over 20 years, we have been enjoying and developing business and friendships throughout the security industry and we are now proud to take the opportunity to give back to our partners in a big way.

Becoming a **VITEK Preferred Partner** means being part of an elite group of highly knowledgeable and supported resellers whom **VITEK** places great pride and commitment.

You'll receive product training, extended warranties, co-op marketing assistance, preferred tech support, points toward free product, and much more!

All you have to do is sign up.

Ask your **VITEK** representative or Distributor for an Application which takes just minutes and you're on your way to all of these great benefits!



For Complete Program Details Visit:
www.vitekctv.com/Rewards



How it works:

- Sign up to become a Certified **VITEK** Partner **"SILVER LEVEL"**
- **VITEK** will contact you to schedule a Webinar or Micro Training
- You will receive your **Preferred Partner** credentials and welcome package
- Begin accruing points toward free product and enjoy the many benefits associated with **Preferred Partner** status!



Toll Free: 888.VITEK.70 | Office: 661.294.8043 | Fax: 661.294.8044
www.vitekctv.com



Preferred Partner Program

SILVER Level Partnership

1. Sign up to become a Certified **VITEK** Partner “**Silver Level**”
2. Participate in a **VITEK** Webinar or private micro training.
 - a. This Training will consist of a one hour (approximate) Overview of the **VITEK** Product line, Applications and market strength and positioning.
3. Upon completion, **VITEK** will Email your Partner credentials (account number).
4. You will receive a welcome package with Partner plaques for display.
5. **VITEK** will issue your Rewards points list and instructions for redemption.
 - a. Proof of purchase may be used toward accumulating Reward points **OR** can be used toward Travel expenses to **VITEK** to attend 1.5 day **VITEK** training/service course.
 - b. **Rewards Points** will be accumulated on proof of purchase of **VITEK** Products. For every \$1.00 you spend you accumulate 1 reward point towards free **VITEK** Product.
example: \$8,000.00 purchase = 8,000 reward points (\$1.00 purchase = 1 reward point). With 8,000 reward points you can get (1) free VTC-IR303/FNP camera worth 7,333 points value and have 667 points left.
 - c. **Travel Rewards** are accrued at \$1.00 per every \$30 spent. example: \$3000.00 = \$100 in travel money.
 1. **VITEK** will reimburse the Preferred Partner for \$100 worth of their travel expenses (Air & Hotel) or \$1.00 for every \$30 spent.
 2. The Preferred Partner can pay for travel expenses without using their earned points to attend the 1.5 Days Training at their convenience (advanced notice please).
6. Once your account is approved you may then use the **VITEK** “**Authorized Reseller**” logo
7. Use your Preferred Partner credentials (account) when calling for support and you’ll be given priority call status.
8. Cooperative marketing assistance will be made available (upon approval) such as website updates, direct mail, email, training, catalogs, etc.
9. Demo Gear Discount - You receive a one-time demo product discount of 25% off!
10. The first to evaluate new products!
 - a. You may purchase any newly released product at 25% off for evaluation.
 - i. Must be purchased within 60 days of release and may be returned for full refund after evaluation.



GOLD Level Partnership

1. In addition to all Benefits from **Silver Level** Status, the Certified **VITEK** Advanced Partner credential “**Gold Level**”.
 - a. In order to be **Gold**, you must take an on-site 1.5 day **VITEK** training/service course in which the travel funds can be applied.
 - i. Additional 1 hour service update webinar must be attended twice per year in order to maintain status.
 - b. The **VITEK** training would consist of 1.5 days of New Product training and Technical training with emphasis on troubleshooting.
 - c. In order for a Partner to maintain its “**Gold**” Status credential, they must employ one **Gold** Technician.
 - i. If they sever ties with this technician, they must have another technician certified.
 1. The credential follows the technician.
 - d. This level would include an additional warranty and a service rebate.
 1. Additional 1 year warranty (4 years) for certified “**Gold**” technicians.
2. Service rebate -
 - a. **VITEK** will pay \$25 to the authorized **Gold Level Partner** above and beyond any standard warranty processes for any premium* **VITEK** electronic component that is serviced under warranty and confirmed to be defective.
 - b. **VITEK** will pay \$15 to the authorized **Gold Level Partner** above and beyond any standard warranty processes for any Transcendent branded* **VITEK** electronic component that is serviced under warranty and confirmed to be defective.
3. The **Gold Level Partner** would need to have a case # and RA #. The product would then have to be evaluated and determined to be defective in order for this to apply. These funds would go directly to the **Gold Level** installing/servicing dealer.



VITEK Reserves the right to change or discontinue this program with 30 days’ notice to participant(s). Partner must remain in good standing by adhering to the rules and regulations of resale set forth by **VITEK**. **VITEK** reserves the right to revoke Partnership status in the event that policies are not adhered to.

* Premium Products include any **VITEK** electronic component product not included in the Transcendent Lineup. For Service Rebate to be valid, original purchase must be made on or after the date of acceptance into the Preferred Partner Program.



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Preferred Partner Program

VITEK Industrial Video Products, Inc. introduces the **Preferred Partner Program (PPP)** to Authorized Dealers. This program is to be renewed on an annual basis which will offer rewards through a point system basis. Points will be accrued at one point per every one dollar spent on **VITEK** Industrial Video Products, merchandise.

To show proof of **VITEK** products purchased to earn points towards the **Preferred Partner Program (PPP)** a copy of your purchase invoice(s) must be submitted along with your redemption form. Customer information or any confidential information may be blacked out.

An item list will be provided by **VITEK** Industrial Video Products, Inc. in an addendum in which earned **Preferred Partner Program (PPP)** points may be redeemed for **VITEK** products or travel to the VITEK Facility for training. Points may be redeemed at any time however they will expire if unused after one year from the date of purchase. Please note: Item list may change without notice due to new developments, discontinuations and inventory.

When you've completed all forms, please send all completed and signed along with invoice copies to "preferred@vitekccctv.com" or fax to 661-294-8044 to Attn: Crystal.

Redemption Form:

Qty	Product	Serial #	Price	Date Purchase	Total Points



Preferred Partner Program

Complete all forms for the **Preferred Partner Program (PPP)**, upon completion please send all signed forms along with invoice copies to "Preferred@vitekccctv.com" or fax to 661-294-8044 to Attn: Crystal.

Company Information:

Company			
Address 1			
Address 2			
City	State	Zip	
Phone	Fax		
Website			

Main Contact Information:

First Name	Last Name	Title/Job Descriptions
Phone	Email	

Tell Us About Your Company:

Locations: _____

Locations: _____

Locations: _____

Sales Reps: _____

Sales Reps: _____

Sales Reps: _____

Installation Vehicles: _____

Installers/Technicians: _____

Installation Information Have you ever installed Vitek Products? <input type="checkbox"/> Yes <input type="checkbox"/> No Number of CCTV _____ Installs Per Month: _____ Percentage of Residential: _____ Percentage of Commercial: _____	Services Provided <input type="checkbox"/> Access Control <input type="checkbox"/> Burglar Panel	Select All Products Your Company Uses <input type="checkbox"/> Access Control <input type="checkbox"/> TVI Cameras <input type="checkbox"/> NVRs <input type="checkbox"/> Biometric Devices <input type="checkbox"/> CVI Cameras <input type="checkbox"/> DVRs <input type="checkbox"/> Burglar Panel <input type="checkbox"/> AHD Cameras <input type="checkbox"/> Mobile DVRs <input type="checkbox"/> CCTV Cameras <input type="checkbox"/> Locking Hardware <input type="checkbox"/> IP Cameras <input type="checkbox"/> Proximity Readers <input type="checkbox"/> HD-SDI Cameras <input type="checkbox"/> Smart Card Reader
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Terms and Agreements:

I understand that by signing up to be a part of the **Preferred Partner Program (PPP)** I will not be buying products directly from **VITEK** Industrial Video Products, Inc. I will continue to purchase **VITEK** products through authorized distributors. I understand that in order to qualify for special promotions through the **VITEK Preferred Partner Program (PPP)** proof of purchase will be required and may include submitting product serial number(s) and invoice(s). I understand that not submitting proper paperwork will void my promotional opportunities. I understand that additional terms and conditions may apply.

Signature: _____ Print: _____

Title: _____ Date: _____